



**EXAMINATION IN THE COURSE
INTERNATIONAL SALES LAW
JUR-3601**

Spring 2007
7TH – 11TH MAY 2007

Your client Tromsø Goes Olympic AS (TGO) is a newly established Norwegian company from Tromsø that plans to accommodate tourist onboard two cruise ships during the possible Tromsø Winter Olympic Games in 2018 (see <http://www.tromso2018.no/>). Before and after the possible Olympic Games in Tromsø, the TGO company is planning to establish cruise lines between Tromsø and Longyearbyen in the Spitzbergen and between Tromsø and Reykjavik, Iceland.

Last month, the Norwegian company bought two cargo ships from an El Salvadorian shipping company from Puerto Cutuco. The two cargo ships had been in operation for 30 years and need to be extensively remodelled before they will be suitable for modern cruise operations. The TGO company is planning to have the remodelling of the ships done by a South Korean shipyard in the town of P'ohang. According to the plan, this remodelling will be done with help of fully equipped ship cabin modules produced by an Estonian company. The TGO company has accordingly been engaged in negotiations with the Estonian company, CabinEst Ltd. for the purchase of 400 such ship cabin modules. They have agreed upon a price range of 800.000 to 1.000.000 Norwegian crowns for the total number of ship cabin modules depending on the more detailed contracting terms.

The TGO AS has turned to you to consult you on the legal perspectives to their potential deal and to prepare a draft of the contract with the Estonian company. They want you to prepare a draft for the contract concerning the purchase of the ship cabin modules.

Provide a draft for the contract and advise the TGO AS of the problems that they need to regulate with help of contract terms and explain the solutions to those problems that you propose.

.....

Det er valgfritt om besvarelsen skrives på norsk eller engelsk.

Tre eksemplarer av oppgaven leveres i ekspedisjonen innen fredag 11. mai 2007 klokken 15.00. Et eksemplar sendes på e- post til følgende adresse; elektronisk_innlevering@jus.uit.no
Foreløpig sensur faller torsdag 14. juni klokken 14.00 og kunngjøres på fakultetets oppslagstavle utenfor ekspedisjonen.

Muntlig eksamen for de som består den skriftlige delen, finner sted fredag 15. juni. Eksamen finner sted på rom 4.504 og starter ca klokken 10.00. Kandidatene får den endelige karakteren opplyst umiddelbart etter den enkeltes muntlige prøve.

.....

Three copies of the paper must be submitted to the reception for students, 2nd floor by Friday 11th May at 15.00 h at the latest. One copy of the paper must be sent by email to the following address: elektronisk_innlevering@jus.uit.no

Preliminary examination results will be published at 2 p.m on Thursday 14th June at the reception for students, 2nd floor. Oral examination of candidates who passed the written examination, will take place Friday 15th June in room 4.504 at 10.00 a.m. The examination will take approximately 30 minutes.

Tromsø 7th May 2007

Per Christiansen
Per Christiansen
eksamensleder