



EXAMINATION IN THE COURSE
INTERNATIONAL SALES LAW, JUR-3601

SPRING 2006
24TH -28TH April 2006

QUESTION 1

Your client, Norwegian Flavour AS is a Norwegian company specialized in export of Norwegian food. For the time being, they are engaged in contract negotiations for a 3-year supply contract with a Japanese company for the supply of Norwegian reindeer and minke whale meat. The negotiations have succeeded to the point where the parties agree to the initial quantity of reindeer meat (2000 kilograms reindeer meat and 3000 kilograms minke whale meat per month the first year), the final quantity to be supplied during the last two years of the contract period (4000 kilograms reindeer meat and 6000 kilograms minke whale meat per month) as well as the price to be paid (200 NOK per kilogram of reindeer meat and 150 NOK per kilogram of minke whale meat). Norwegian Flavour AS has planned to make the first months delivery by 01.08.2006. The Japanese company has asked Norwegian Flavour AS to present a draft of the contract.

Norwegian Flavour AS have turned to you to ask you to prepare a draft of the contract for the supply of the reindeer and minke whale meat. Provide a draft for the contract and advice the Norwegian Flavour AS of the problems that they need to regulate with help of contract terms and explain the reasons for your solutions.

QUESTION 2

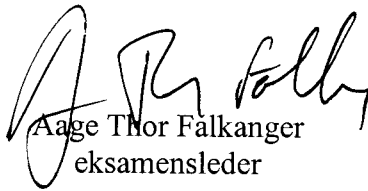
Write an essay on the duty to pay interest under the CISG.

Both questions must be answered.

The paper is to be submitted to the reception for students, 2nd floor by Friday at 15.00 h at the latest. One copy of the paper must be sent by email to the following address:
merethe.simonsen@jus.uit.no

Preliminary examination results (passed/failed) will be published at 2 p.m on Friday 2nd June at the reception for students, 2nd floor. Oral examination of candidates who passed the written examination, will take place Tuesday 6th June in room 4.504 at 08.00 a.m. The examination will take approximately 30 minutes.

Tromsø 24 April 2006



Aage Thor Falkanger
eksamensleder